

Finding the right solution...



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The direction of travel changes rapidly. One can feel the forces. In the end it is all about the construction, commitment and objective.



Everything is constantly changing...

— Only change is constant. Because of our continuously changing business environment, every organization must be in the position to react quickly to new demands and technology. The ability to do so is already present in your organization. It just has to be unleashed.

Our main focus is on consulting, coaching and the company-wide implementation and integration of portfolio, multi-project, resource and costs management solutions.

Professionalism, target-oriented strategies and high quality standards are the foundation stones of our service. We achieve fast results through a balanced blend of best practices and creative new solutions.

Our pragmatic yet structured approach guarantees simple solutions with high added value.



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Predicting the future...

— “Successful and sustainable changes occur where they are clearly required, where they reflect the company vision and strategic orientation, where they are supported by the management and accepted by employees and where the benefits can be verified and measured.”

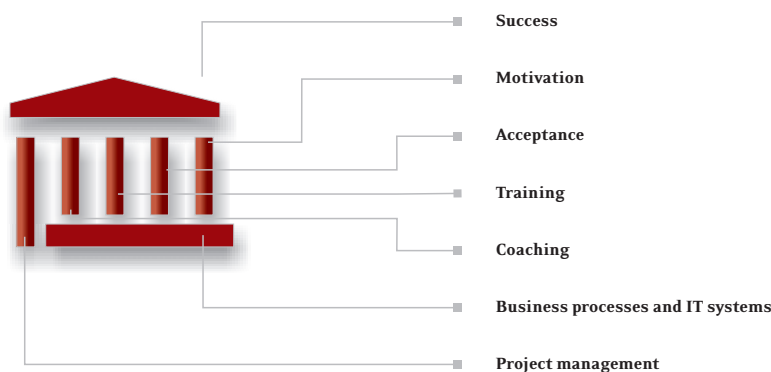
(Quote Sönke Claussen)

In accordance with these principles, we analyze latent potential, make it transparent and

present it to the customer. The added value-driven implementation is conducted in comprehensible and realistic steps.

Coaching and training, ensuring acceptance among employees and integrated project management are the pillars of our success.

We accompany you at every step of the way towards the successful completion of the project. The added value realized is verified through defining and analyzing measurable characteristics.



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Clear objectives and
the right impulse
make things move.
The final victory is
secured by the right
strategy and
concentration during
the execution.



Developing visions and solutions of your own...

— **Business processes – Modes of operation.** Habit can make you blind. We closely analyze your business processes and simplify them with a balanced blend of best practices and creative new solutions.

The advantage for you: The processes are understood by everybody. Simplicity and understanding ensure that the potential for optimization is achieved.

— **Data – The knowledge base**
Consistent and current data stores information about your organization. We extract your relevant data and create transparency.

The advantage for you: astonishing insights, revealing figures and transparency. Reporting is more efficient and cost effective.

— **Standard software – A safe investment**
Standard software products cover the common requirements of a broad customer base. We find the right product for your individual requirements and integrate it into your organization.

The advantage for you: Maximum coverage of your requirements and fast implementation at an attractive overall price.

— **Components – The all-round solution**
Established processes are often only partially covered by a standard software product. We close the gaps between your requirements and the selected product by developing open components.

The advantage for you: The interaction between standard software and custom add-ons creates maximum benefit at minimum cost.



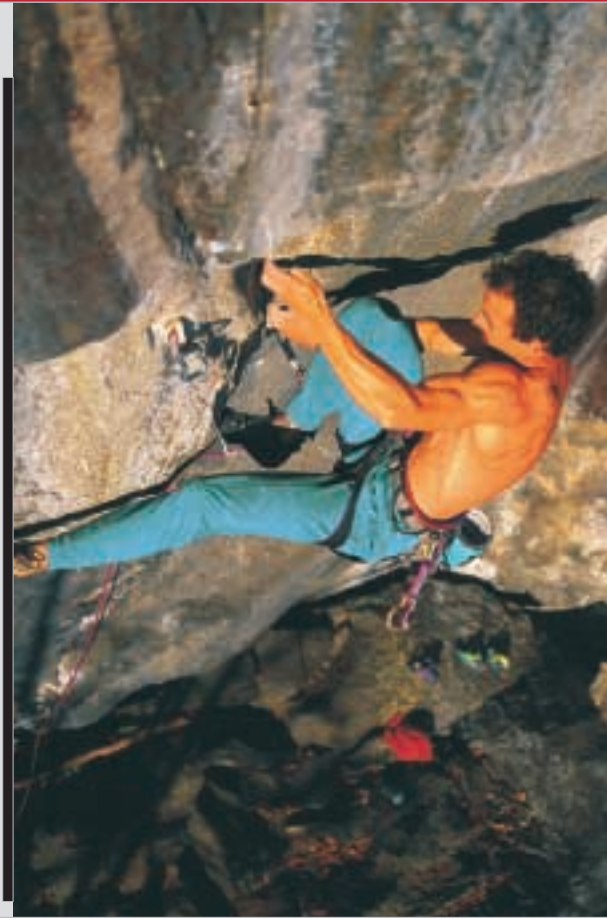
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Integration – Universal business processes. Business Processes often involve several Software products and systems. We analyze existing systems at an early stage, define and implement the necessary interfaces.

The advantage for you: Your business processes are seamlessly integrated, repeated data entry can be avoided and administration cost minimized.

Individual software – Tailored to your requirements. Tried and trusted sector and company-specific processes can be so specific that no standard product fulfills the requirements. In close cooperation with you we develop solutions that utilize existing components and technologies.

The advantage for you: High quality, economical software that optimally fulfils your individual requirements.



There are many ways to your objective. But you can only follow one. The premise is a vision that bundles innovation and unleashes targeted energies.

Your success is our mission.

— Our company is shaped by the openness and co-operation of our internationally experienced workforce. Independence, responsibility, creativity and teamwork are the hallmarks of our employees who are a vital factor in our success. Life-long learning and mutual coaching are central components of our company culture.

We deliver superior services in consulting and implementation of company-wide solutions through the optimization and efficient restructuring of your organization. The result is measurable cost savings.

Values such as quality, an attractive price-performance ratio and customer satisfaction are combined with the dynamics and talented innovation of our multi-cultural team.

We work with our customers on an open partnership basis in their quest for new, creative solutions. Sustainable, value-adding collaboration with you is our objective.

We measure our success based upon the success of our customers.



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**You can set many a
different course to
reach the same
destination safely
and successfully.**



Karlsruhe has a reputation as the “thought factory” of Europe. It also offers a high quality of life.



Shanghai is a financial and high-tech center as well as the gateway for the world to the future markets in China.

In the right place at the right time.

Karlsruhe – a promising future.

An incredible past. Karlsruhe is the Internet capital of Germany. Germany's first e-mail was sent from the city in 1983. The first Internet connection followed in 1988. Karlsruhe boasts the oldest and most renowned computer science faculty in the longest-standing technical college. Numerous internationally renowned research and learning institutes are based in the technology region. With its high density of researchers, Karlsruhe is known as the “thought factory of Europe.”

A diverse range of cultural and leisure activities, fine Baden cuisine and the proximity to France, Switzerland and the Black Forest make the region a popular place to live and to visit.

This inviting and innovative environment inspires us with the ingenuity and power to achieve optimal results for you.

Shanghai – the gateway to the future.

Shanghai is the prospering metropolis of Asia. The highest hotel in the world is already in place. The highest building in the world is currently under construction. The Mag Lev Train, high economic growth and a pulsating dynamism are the cornerstones of China's city of 16 million inhabitants. Shanghai is a financial and high-tech center as well as the gateway to the future markets in China.

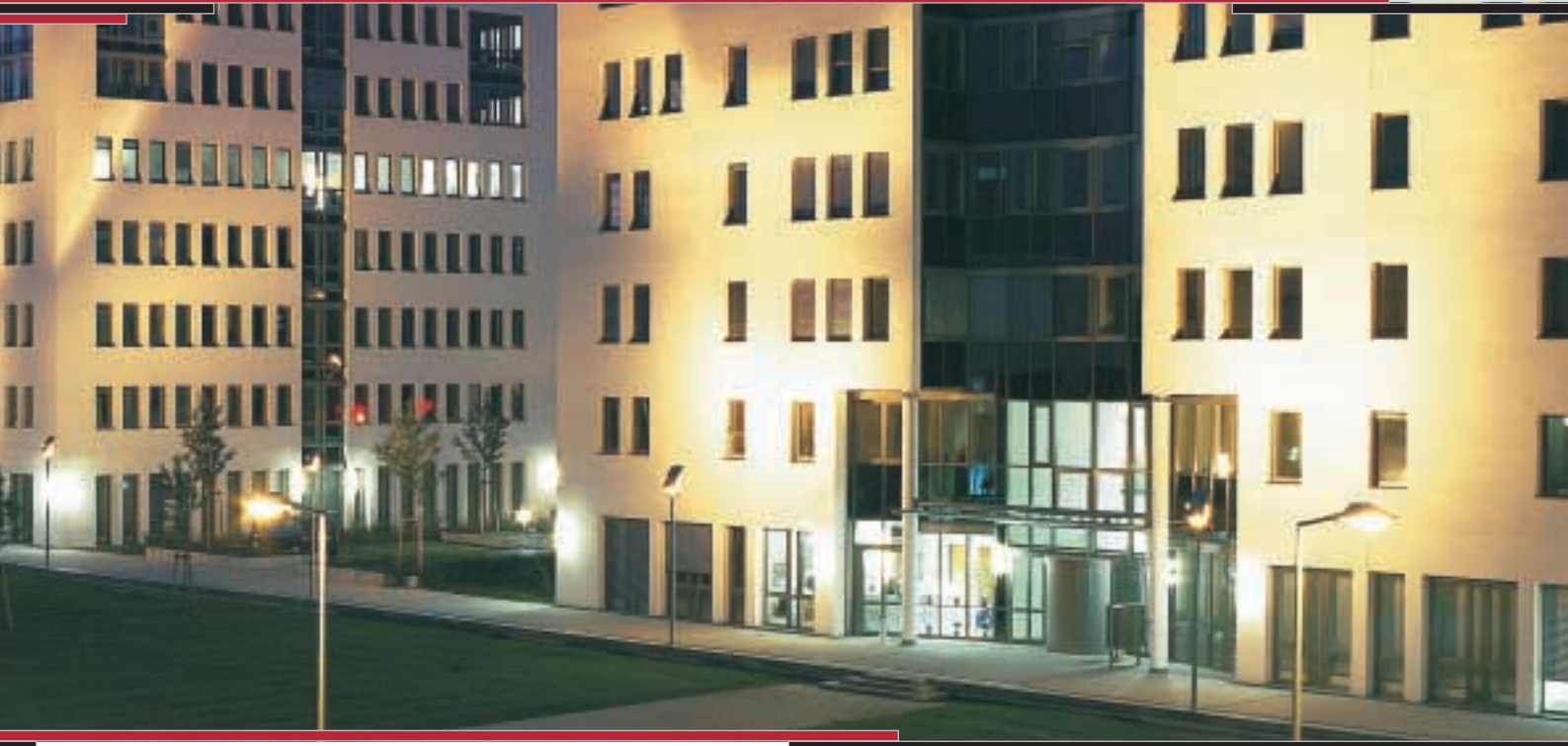
Shanghai's 27 universities produced 81,000 graduates in 2003. 20,000 of them majored in computer science and the trend is rising. These highly qualified IT experts represent a vast resource pool contributing to the sustained dynamism and development of the city and region.

Shanghai's vast reservoir of human resources and its multiculturalism are for us ideal ingredients for consistent growth. We only use the best resources for our projects and Shanghai as the bridge to the markets of the future in China and Asia.



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...at Karlsruhe Technology Park!



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