

# AGILE Business Process Automation

## IT follows business and not business IT



CLAUSMARK® CONSULTING

### Who Uses BeeCore – Sample Customers and Sample Processes Powered by BeeCore

Daimler	SAP	BASF	ThyssenKrupp
Swiss Army	Swiss Government	XING	... and many more ...
<ul style="list-style-type: none"> <li>CRM contact history Names and addresses</li> <li>Business demand management Business case calculation</li> <li>Project portfolio management Resource management</li> <li>Time reporting Project controlling</li> <li>Marketing planning Advertising planning</li> </ul>	<ul style="list-style-type: none"> <li>Scenario planning (automatic roll-up from detail plans)</li> <li>Total cost tracking (orders, invoices, internal rates, depreciation)</li> <li>Audit management (including multi language questionnaires)</li> <li>Contract management (client and supplier) Invoice management (in and outgoing)</li> <li>License management Software packaging management</li> </ul>	<ul style="list-style-type: none"> <li>Production planning Machine capacity planning</li> <li>Production orders Test orders</li> <li>KPIs and status reports</li> <li>Asset management</li> <li>Skill management Requirements by skill groups</li> </ul>	<ul style="list-style-type: none"> <li>RACI Database Process responsibilities</li> <li>Benchmarking and competition database</li> <li>Financial planning Budgeting and forecasting</li> <li>Change, release and test management</li> <li>Price calculation</li> </ul>

All running on one server / one database / one backup!

### BeeCore is Highly Flexible, Easy to Use and Adapt

- Define the data you need (and only the data you need!)**
  - Data can be organized in tree structures similar to a file system
  - Each data record can contain any number of attributes (i.e. a customer has a name and an address)
  - Different data types can be associated as required (i.e. a customer to an order)
  - Define the data access policies (role based or per user)
- Create powerful GUIs with a few mouse clicks**
  - Layout data on any number of screens for input and presentation
  - Simple data types includes text, date, and numeric values
  - Complex Excel like grids with formulas for data entry and presentation in two or more dimensions!
  - Use the terminology and workflow your organization is already familiar with to ensure easy adaptation
- Present your data in attractive looking reports**
  - PDF Reports for documents like invoices and orders
  - Flexible graphs for statistics and data evaluation
  - Share your data by exporting it to MS Excel and Word
  - Use BeeCore together with industry standard BI tools (like Business Objects, MicroStrategy, SAS, QlikView, ...) to combine and share data across your organization



### BeeCore vs. Standard Software and Individual Software

Feature	BeeCore	Standard SW	Individual SW	Excel/Access
Supports any kind of business data without programming	++	--	-	++
“Perfect match” with actual requirements	++	-	++	++
Flexible granting system down to single data fields	++	+	-	--
Central data storage	++	++	++	--
Reporting via common BI tools (Business Object, Cognos, etc.)	++	+	+	-
Secure data storage	++	++	+	--
Secure data transmission to client	++	++	+	--
Easy to adapt to meet changing business requirements	++	--	-	++
Multi user support / concurrent data access	++	++	+	-
Flexible standard interfaces to MS Office	++	+	-	++
Both client and server runs on Windows, Mac OS X and Linux	++	+	-	--
Custom implementation upgradable to a new standard version	++	-	n/a	+
Commercial support, SLAs and new regular releases	++	++	-	-

- ++ Fully supported
  - + Supported depending on implementation
  - Can be supported but requires significant resources / high cost to implement
  - Is not supported
- *BeeCore combines the simplicity and flexibility of Excel with the scalability and security of an enterprise grade business solution*

### BeeCore is the Perfect Match for your Use Case if:

- Standard software does offer what you really need
- You need to change data and workflows to react to changing business needs
- You want to be able to make quick adaptations without having to initiate long and expensive change projects
- You want to have easy access to all data in the system
- You want to consolidate several processes on one platform
- You want to stop storing data in improvised and unsupported solutions based on Excel and Access
- You want a standard solution that covers your individual requirements
- You want work with a team of highly motivated and professional individuals with extensive experience who ensures that your initiative is a full success

